

Macy's, Inc.**Reconciliation of GAAP to non-GAAP Financial Measures**

(All amounts in millions except for percentages and per share figures)

The following information relates to, and should be read in conjunction with, a conference call hosted by the management of Macy's, Inc. on November 11, 2015 to discuss the Company's financial condition and results of operations as of and for the 13 and 39 weeks ended October 31, 2015. An audio archive of the conference call and the text of the related press release can be accessed at www.macysinc.com/ir/.

The Company reports its financial results in accordance with generally accepted accounting principles (GAAP). However, management believes that certain non-GAAP financial measures provide users of the Company's financial information with additional useful information in evaluating operating performance. See the tables below for supplemental financial data and corresponding reconciliations to the most directly comparable GAAP financial measures. These non-GAAP financial measures should be viewed as supplementing, and not as an alternative or substitute for, the Company's financial results prepared in accordance with GAAP. Certain of the items that may be excluded or included in this non-GAAP financial measure may be significant items that could impact the Company's financial position, results of operations and cash flows and should therefore be considered in assessing the Company's actual financial condition and performance. Additionally, the amounts received by the Company on account of sales of departments licensed to third parties are limited to commissions received on such sales. The methods used by the Company to calculate its non-GAAP financial measures may differ significantly from methods used by other companies to compute similar measures. As a result, any non-GAAP financial measures presented herein may not be comparable to similar measures provided by other companies.

Changes in Comparable Sales

	13 Weeks Ended October 31, 2015	39 Weeks Ended October 31, 2015
Decrease in comparable sales on an owned basis (Note 1)	<u>(3.9)%</u>	<u>(2.2)%</u>
Impact of growth in comparable sales of departments licensed to third parties (Note 2)	<u>0.3%</u>	<u>0.5%</u>
Decrease in comparable sales on an owned plus licensed basis	<u>(3.6)%</u>	<u>(1.7)%</u>

Notes:

(1) Represents the period-to-period change in net sales from stores in operation throughout the year presented and the immediately preceding year and all online sales, excluding commissions from departments licensed to third parties.

(2) Represents the impact of including the sales of departments licensed to third parties occurring in stores in operation throughout the year presented and the immediately preceding year and via the Internet in the calculation of comparable sales. The Company licenses third parties to operate certain departments in its stores and online and receives commissions from these third parties based on a percentage of their net sales. In its financial statements prepared in conformity with GAAP, the Company includes these commissions (rather than sales of the departments licensed to third parties) in its net sales. The Company does not, however, include any amounts in respect of licensed department sales (or any commissions earned on such sales) in its comparable sales in accordance with GAAP (i.e., on an owned basis). The Company believes that the amounts of commissions earned on sales of departments licensed to third parties are not material to its results of operations for the periods presented.

Macy's, Inc. believes that providing changes in comparable sales on an owned plus licensed basis, which includes the impact of growth in comparable sales of departments licensed to third parties, supplementally to its results of operations calculated in accordance with GAAP assists in evaluating the Company's ability to generate sales growth, whether through owned businesses or departments licensed to third parties, on a comparable basis, and in evaluating the impact of changes in the manner in which certain departments are operated.

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Diluted earnings per share, excluding certain items

	13 Weeks Ended October 31 <u>2015</u>	13 Weeks Ended November 1 <u>2014</u>	<u>Decrease</u>
Most comparable GAAP measure:			
Diluted earnings per share attributable to Macy's, Inc. shareholders	<u>\$ 0.36</u>	<u>\$ 0.61</u>	<u>-41%</u>
Non-GAAP measure:			
Diluted earnings per share attributable to Macy's, Inc. shareholders	\$ 0.36	\$ 0.61	
Add back the impact of asset impairments	<u>0.20</u>	<u>-</u>	
Diluted earnings per share attributable to Macy's, Inc. shareholders excluding the impact of asset impairments	<u>\$ 0.56</u>	<u>\$ 0.61</u>	<u>-8%</u>

Management believes that providing a measure of diluted earnings per share attributable to Macy's, Inc. shareholders excluding the impact of asset impairments is a useful measure to assist the reader in evaluating the Company's ability to generate earnings and that providing such a measure will allow investors to more readily compare the earnings referred to in the press release to the earnings reported by the Company in past and future periods. Management believes that excluding the impact of asset impairments from the calculation of this measure is particularly useful where the amounts of such items are not consistent in the periods presented.

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Diluted earnings per share, excluding certain items

	39 Weeks Ended October 31 <u>2015</u>	39 Weeks Ended November 1 <u>2014</u>	<u>Decrease</u>
Most comparable GAAP measure:			
Diluted earnings per share attributable to Macy's, Inc. shareholders	<u>\$ 1.56</u>	<u>\$ 2.01</u>	<u>-22%</u>
Non-GAAP measure:			
Diluted earnings per share attributable to Macy's, Inc. shareholders	\$ 1.56	\$ 2.01	
Add back the impact of asset impairments	<u>0.20</u>	<u>-</u>	
Diluted earnings per share attributable to Macy's, Inc. shareholders excluding the impact of asset impairments	<u>\$ 1.76</u>	<u>\$ 2.01</u>	<u>-12%</u>

Management believes that providing a measure of diluted earnings per share attributable to Macy's, Inc. shareholders excluding the impact of asset impairments is a useful measure to assist the reader in evaluating the Company's ability to generate earnings and that providing such a measure will allow investors to more readily compare the earnings referred to in the press release to the earnings reported by the Company in past and future periods. Management believes that excluding the impact of asset impairments from the calculation of this measure is particularly useful where the amounts of such items are not consistent in the periods presented.

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Operating income and operating income as a percent to net sales, excluding certain items

	13 Weeks Ended October 31 2015	13 Weeks Ended November 1 2014	Decrease
Most comparable GAAP measure:			
Net sales	<u>\$ 5,874</u>	<u>\$ 6,195</u>	
Operating income	<u>\$ 258</u>	<u>\$ 422</u>	<u>-39%</u>
	<u>4.4%</u>	<u>6.8%</u>	
Non-GAAP measure:			
Net sales	<u>\$ 5,874</u>	<u>\$ 6,195</u>	
Operating income	<u>\$ 258</u>	<u>\$ 422</u>	
Add back the impact of asset impairments	<u>111</u>	<u>-</u>	
Operating income, excluding impact of asset impairments	<u>\$ 369</u>	<u>\$ 422</u>	<u>-13%</u>
	<u>6.3%</u>	<u>6.8%</u>	

Management believes that operating income and operating income as a percent to net sales, excluding the impact of asset impairments are useful measures in evaluating the Company's ability to leverage sales. Management believes that excluding these costs from the calculation of these measures is particularly useful where the amounts of such items are not consistent in the periods presented.

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(All amounts in millions except for percentages and per share figures)

Operating income and operating income as a percent to net sales, excluding certain items

	39 Weeks Ended October 31 2015	39 Weeks Ended November 1 2014	Decrease
Most comparable GAAP measure:			
Net sales	<u>\$ 18,210</u>	<u>\$ 18,741</u>	
Operating income	<u>\$ 1,103</u>	<u>\$ 1,436</u>	<u>-23%</u>
	<u>6.1%</u>	<u>7.7%</u>	
Non-GAAP measure:			
Net sales	<u>\$ 18,210</u>	<u>\$ 18,741</u>	
Operating income	<u>\$ 1,103</u>	<u>\$ 1,436</u>	
Add back the impact of asset impairments	<u>111</u>	<u>-</u>	
Operating income, excluding impact of asset impairments	<u>\$ 1,214</u>	<u>\$ 1,436</u>	<u>-15%</u>
	<u>6.7%</u>	<u>7.7%</u>	

Management believes that operating income and operating income as a percent to net sales, excluding the impact of asset impairments are useful measures in evaluating the Company's ability to leverage sales. Management believes that excluding these costs from the calculation of these measures is particularly useful where the amounts of such items are not consistent in the periods presented.

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Net income, excluding certain items

	13 Weeks Ended October 31 2015	13 Weeks Ended November 1 2014	Decrease
Most comparable GAAP measure:			
Net income attributable to Macy's, Inc. shareholders	<u>\$ 118</u>	<u>\$ 217</u>	<u>-46%</u>
Non-GAAP measure:			
Net income attributable to Macy's, Inc. shareholders	\$ 118	\$ 217	
Add back the after-tax impact of asset impairments	<u>68</u>	<u>-</u>	
Net income, excluding the after-tax impact of asset impairments	<u>\$ 186</u>	<u>\$ 217</u>	<u>-14%</u>

Management believes that providing a measure of net income attributable to Macy's, Inc. shareholders excluding the after-tax impact of asset impairments is a useful measure to assist the reader in evaluating the Company's ability to generate earnings and that providing such a measure will allow investors to more readily compare the earnings referred to in the press release to the earnings reported by the Company in past and future periods. Management believes that excluding the after-tax impact of asset impairments from the calculation of this measure is particularly useful where the amounts of such items are not consistent in the periods presented.